SHOURYA JHA

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EDUCATION

Government Law College, Mumbai — **Mumbai, India**
LL.B. (Three-year programme) — **Sep 2026-May 2029 (expected)**

Hong Kong University of Science and Technology — **Hong Kong SAR**
BBA in Management — **Sep 2020- Dec 2024**

- Coursework: Corporate Finance, Strategic Management, Financial Accounting, Micro & Macro Economics, Data Analytics

EXPERIENCE

Obsidian Advisors — **New Delhi, India**
Consulting Analyst — **Jan 2025-Jan 2026**

- Mapped strategic white spaces in India's financial services landscape, identifying a $7.2B unserved market opportunity by synthesizing credit market dynamics, borrower behavior, and portfolio performance through rigorous bottom-up analysis.
- Developed insight-led strategic narratives and investment pitch decks, integrating deep analytics with executive-level storytelling to drive leadership alignment and support investor decision-making.
- Evaluated India's electric bus (E-Bus) infrastructure ecosystem, assessing policy incentives, battery supply constraints, and competitive dynamics within a $6.4B projected market by 2035, supporting long-term capital allocation decisions.
- Assessed EV-led value-creation opportunities for a pre-IPO automotive manufacturer, analyzing industry disruption, value-chain shifts, and technology inflection points to identify scalable growth and monetization levers.
- Analyzed drivers of valuation dispersion in the automotive sector, linking financial performance metrics with qualitative factors through structured analytical models to explain divergent market outcomes.
- Designed and developed a custom financial-services-focused Large Language Model (LLM), defining training protocols, curating domain-specific datasets, and structuring instruction-tuning workflows to enhance performance in financial analysis, market research, and decision-support applications.

Amplifon SpA — **New Delhi, India**
Finance Intern — **Dec 2023 – Jan 2024**

- Managed execution of the 2024 budgeting cycle, contributing to financial planning across business units.
- Conducted cost-efficiency analyses at five retail sites, identifying potential margin-uplift levers.

International Asset Reconstruction Company — **New Delhi. India**
Investment Intern — **Jul 2023 - Aug 2023**

- Supported evaluation of stressed and non-performing loan (NPL) portfolios, with a focus on mortgage-backed exposures, analyzing delinquency trends, collateral coverage, and recovery prospects.
- Contributed to restructuring assessments under the SARFAESI framework, reviewing borrower financials, cash-flow viability, and collateral enforceability to support resolution strategy selection.

HSBC — **Hong Kong SAR**
Student Placement Intern — **Jan 2023 – Jun 2023**

- Supported the Structured Trade Finance desk in optimizing cross-border working-capital flows.
- Built and deployed an internal communications platform for the Business Development team, improving pipeline coordination across APAC coverage

LEADERSHIP AND VOLUNTEER EXPERIENCE

Juvenate Consulting — **Hong Kong SAR**
Student Consultant — **Jun 2021 – Aug 2022**

- Advised NGOs on strategic and operational challenges, delivering actionable recommendations through research and analysis.

SKILLS AND CERTIFICATIONS

- **Finance & Research:** LBO Modeling, Valuation (Comps, DCF), Market Sizing, Due Diligence
- **Technical Tools:** Excel, VBA, Python, SQL, Generative AI, PowerPoint, R